THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021



THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE

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Independent Auditor's Report

Board of Directors The Lutheran High School Association of Greater Milwaukee and Affiliate

Opinion

We have audited the accompanying consolidated financial statements of The Lutheran High School Association of Greater Milwaukee and Affiliate (a nonprofit organization) which comprise the consolidated statement of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Lutheran High School Association of Greater Milwaukee and Affiliate as of June 30, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Lutheran High School Association of Greater Milwaukee and Affiliate and to meet other ethical responsibilities in accordance with the ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Lutheran High School Association of Greater Milwaukee and Affiliate's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors
The Lutheran High School Association of Greater Milwaukee and Affiliate

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of The Lutheran High School Association of Greater Milwaukee and Affiliate's internal
 control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Lutheran High School Association of Greater Milwaukee and Affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

RITZ HOLMAN LLP

Certified Public Accountants

Milwaukee, Wisconsin October 13, 2022

THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

Name		2022				2021							
ASSETS CURRENT COUNT ASSETS CURRENT		Dor		Do			Total	Do					Total
Cach S	ASSETS									_	201101 1 1000110110110	_	
Personal Receivable S27,995													
Principal Receivable 19.171 19.00 19.101 19.00 19.101 19.00 19.101 19.00 19.101 19.00 19.101 1	· ·	\$		\$		\$		\$		\$		\$	
Ditar Asset 19.171			527,995				,		386,834				,
Prepaid Expenses 171,445			10 171		,				19 605				
Total Current Assets \$ 1,179,380 \$ 1,887,303 \$ 3,066,683 \$ 5,091,876 \$ 1,487,386 \$ 6,579,282									-,				
FINED ASSETS Land		\$		\$		\$		\$		\$		\$, -
Land	Total Gallont / toooto	Ψ	1,170,000	Ψ	1,007,000	Ψ	0,000,000	Ψ	0,001,010	Ψ	1,407,000	Ψ	0,010,202
Construction in Progress	FIXED ASSETS												
Building and Building Improvements 5,329,920 5,3	Land	\$	1,733,453	\$		\$	1,733,453	\$	1,734,305	\$		\$	1,734,305
Building and Building Improvements					807,038		,				259,747		,
Pumbliding Pum	•		-,										
Mathematical Number													
Total Fixed Assets													
Communicated Depreciation Communication		Φ.		•	807.038	•		•		4	250 747	Φ.	
Net Fixed Assets		Ψ		Ψ		Ψ		Ψ		Ψ	200,141	Ψ	
CONG-TERM ASSETS		\$		\$	807 038	\$		\$		\$	259 747	\$	
Columb C		<u> </u>	12,011,211	<u> </u>	001,000	<u> </u>	12,001,010	<u> </u>	12,011,000	<u> </u>	200,1 11	<u> </u>	12,111,000
Pledgas Receivable - Net	LONG-TERM ASSETS												
Other Asset Total Long-Term Assets 122,095 4 122,095 141,266 — 141,266 OTHER ASSETS Security Deposit \$ 15,700		\$	161,405	\$		\$. ,	\$	159,578	\$		\$,
Total Long-Term Assets \$ 283,500 \$ 47,579 \$ 331,079 \$ 300,844 \$ 512,044 \$ 812,888					47,579						512,044		
Company						_				_		_	
Security Deposit \$ 15,700 \$	Total Long-Term Assets	\$	283,500	\$	47,579	\$	331,079	\$	300,844	\$	512,044	\$	812,888
Security Deposit \$ 15,700 \$	OTHER ASSETS												
Total Other Assets \$ 15,700 \$		\$	15 700	\$		\$	15 700	\$	15 700	\$		\$	15 700
TOTAL ASSETS				\$		\$						\$	
CURRENT LIABILITIES CURRENT LIABILITIES CURRENT LIABILITIES CURRENT LIABILITIES CURRENT LIABILITIES Current Portion of CARES Act PPP Loan L.273.016 L.273.016 L.273.016 L.273.016 L.273.016 L.297.491		-	,	<u> </u>		<u> </u>			,	<u> </u>		<u> </u>	,
CURRENT LIABILITIES	TOTAL ASSETS	\$	43,525,857	\$	2,741,920	\$	46,267,777	\$	47,923,253	\$	2,259,177	\$	50,182,430
CURRENT LIABILITIES													
Accounts Payable \$ 610,928 \$ 41,930 \$ 652,858 \$ 489,900 \$ 64,678 \$ 553,768 Accrued Payroll 1,301,570													
Accrued Payroll 1,301,570		•	040.000	•	44.000	•	050.050	•	400.000	•	04.070	•	FF0 700
Current Portion of CARES Act PPP Loan — — 2,857,500 — 2,857,500 Current Portion of Mortgages Payable 537,978 — 1,273,016 — 1,273,016 — 1,273,016 — 1,273,016 — 1,297,491 — 6,339,210 LONG-TERM Liabilities 3,723,492 8 41,930 3,765,422 \$2,857,500 \$ — 2,857,500 — 2,2857,500 — 2,2857,500 — — 2,857,500 —		\$		\$,	\$		Ъ		\$	64,678	\$	
Current Portion of Mortgages Payable 537,978			1,301,370				,,-		, . ,				, - ,
Deferred Revenue			537 978										
Total Current Liabilities													
LONG-TERM LIABILITIES CARES Act PPP Loan		\$		\$	41,930	\$		\$		\$	64,678	\$	
CARES Act PPP Loan \$ \$ \$ \$ 2,857,500 \$ \$ 2,857,500 Less: Current Portion of CARES Act PPP Loan (2,857,500) (2,857,500) Mortgages Payable 20,922,825 20,922,825 21,392,170 901,727 22,293,897 Less: Current Portion of Mortgages Payable (537,978) (537,978) (379,416) (379,416) Accrued Payroll 768,933 768,933 895,987 895,987 Student Activities - Auxiliary (550,510) 550,510 149,417 (149,417) Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions 2,149,480 2,149,480 <td></td>													
Less: Current Portion of CARES Act PPP Loan (2,857,500) (2,857,500) Mortgages Payable 20,922,825 20,922,825 21,392,170 901,727 22,293,897 Less: Current Portion of Mortgages Payable (537,978) (537,978) (379,416) (379,416) Accrued Payroll 768,933 768,933 895,987 895,987 Student Activities - Auxiliary (550,510) 550,510 149,417 (149,417) Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189													
Mortgages Payable 20,922,825 20,922,825 21,392,170 901,727 22,293,897 Less: Current Portion of Mortgages Payable (537,978) (537,978) (379,416) (379,416) Accrued Payroll 768,933 768,933 895,987 895,987 Student Activities - Auxiliary (550,510) 550,510 149,417 (149,417) Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions 5 19,199,095 \$ 19,199,095 \$ 19,590,563 \$ 19,590,563 With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752 <td></td> <td></td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td></td>				\$		\$		\$		\$		\$	
Less: Current Portion of Mortgages Payable (537,978) (537,978) (379,416) (379,416) Accrued Payroll 768,933 768,933 895,987 895,987 Student Activities - Auxiliary (550,510) 550,510 149,417 (149,417) Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752		า											
Accrued Payroll 768,933 768,933 895,987 895,987 Student Activities - Auxiliary (550,510) 550,510 149,417 (149,417) Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions Without Donor Restrictions \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752			- , - ,								,		
Student Activities - Auxiliary (550,510) 550,510 149,417 (149,417) Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,675 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752													
Total Long-Term Liabilities \$ 20,603,270 \$ 550,510 \$ 21,153,780 \$ 22,058,158 \$ 752,310 \$ 22,810,468 \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 \$ NET ASSETS Without Donor Restrictions Operating \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 \$ With Donor Restrictions Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752													093,967
Total Liabilities \$ 24,326,762 \$ 592,440 \$ 24,919,202 \$ 28,332,690 \$ 816,988 \$ 29,149,678 NET ASSETS Without Donor Restrictions Operating With Donor Restrictions Total Net Assets \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions Total Net Assets \$ 19,199,095 \$ 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752		\$		\$		\$		\$		\$		\$	22 810 468
NET ASSETS Without Donor Restrictions 19,199,095 \$ 19,199,095 19,590,563 \$ 19,590,563 Operating 5 2,149,480 2,149,480 1,442,189 1,442,189 With Donor Restrictions 5 19,199,095 2,149,480 21,348,575 19,590,563 1,442,189 1,442,189 Total Net Assets 19,199,095 2,149,480 21,348,575 19,590,563 1,442,189 21,032,752				\$		\$				\$		\$	
Without Donor Restrictions \$ 19,199,095 \$ \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 Operating \$ 19,199,095 \$ 2,149,480 2,149,480 1,442,189 1,442,189 With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752													
Operating With Donor Restrictions Total Net Assets \$ 19,199,095 \$ \$ 19,199,095 \$ 19,199,095 \$ 19,590,563 \$ \$ 19,590,563 With Donor Restrictions Total Net Assets \$ 19,199,095 \$ 2,149,480 2,149,480 19,590,563 \$ 1,442,189 1,442,189 1,442,189 2,1032,752													
With Donor Restrictions 2,149,480 2,149,480 1,442,189 1,442,189 Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752		•	10 155 555			_	10 105 555		10 === ===	_			10 500
Total Net Assets \$ 19,199,095 \$ 2,149,480 \$ 21,348,575 \$ 19,590,563 \$ 1,442,189 \$ 21,032,752	-1 3	\$	19,199,095	\$	0.440.400	\$		\$	19,590,563	\$		\$	
<u> </u>		Φ.	40 400 005	<u></u>		•	, -,	<u></u>	40 500 500	Φ.		Φ.	
TOTAL LIABILITIES AND NET ASSETS \$ 43,525,857 \$ 2,741,920 \$ 46,267,777 \$ 47,923,253 \$ 2,259,177 \$ 50,182,430	TOTAL MET MOSELS	Ф	19, 199,095	Ф	2,149,480	Φ	21,348,575	Ф	19,590,563	Ф	1,442,189	Ф	21,032,752
	TOTAL LIABILITIES AND NET ASSETS	\$	43,525,857	\$	2,741,920	\$	46,267,777	_\$	47,923,253	\$	2,259,177	\$	50,182,430

The accompanying notes are an integral part of these financial statements.

THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	_			2022			_			2021		
		Without Donor Restrictions	F	With Donor Restrictions		Total		Without Donor Restrictions		With Donor Restrictions		Total
REVENUE	•	50.044	•	007.005	•	004.000	•	040 770	•	0.040.000	•	0.404.750
Donations	\$	53,611	\$	637,995	\$	691,606	\$	913,779	\$	2,210,980	\$	3,124,759
Grants		0.057.500		410,832		410,832				952,350		952,350
Paycheck Protection Program Grant Tuition		2,857,500				2,857,500		47 400 400				47 400 400
Fees		19,089,941				19,089,941		17,498,422				17,498,422
Sports Fees		92.080				92.080		86,180				86.180
Class Fees		- ,				- ,		,				,
Other Fees		18,445				18,445		17,761				17,761
Food Sales		68,186 742.279				68,186 742.279		66,801 368.132				66,801 368.132
International Student Program		119,538				119,538		368,132 48.576				368,132 48,576
		,				,		-,				,
Elementary Band		182,263 745,019				182,263		150,435				150,435
Partnership Income Rent		300.209				745,019 300.209		780,359 117,901				780,359 117,901
Gate Receipts		75.328				75.328		38.988				38.988
Interest Income		75,326 25,157				75,326 25,157		36,966 49,979				30,900 49,979
Gain on Sale of Fixed Assets		714,513				714,513		738,640				738,640
Student Activities Income		7 14,513		15,438		15,438		730,040		11,885		11,885
Other Income		592.584		26.019		618,603		333.001		11,005		344,491
In-Kind Revenue		14,135		26,019		14,135		39,977		11,490		39,977
Net Assets Released from Restrictions						14,133		,				39,977
Total Revenue	\$	382,993 26,073,781	\$	(382,993) 707,291	\$	26,781,072	\$	2,907,244 24,156,175	\$	(2,907,244) 279,461	\$	24,435,636
Total Revenue	Φ	20,073,761	Ф	707,291	Φ	20,701,072	Ф	24,130,173	Φ	279,401	Φ	24,435,636
EXPENSES												
Program Services	\$	21,460,120	\$		\$	21,460,120	\$	17,770,679	\$		\$	17,770,679
Management and General	Ψ	3,889,527	Ψ		Ψ	3,889,527	Ψ	3,512,970	Ψ		Ψ	3,512,970
Fundraising		1,115,602				1,115,602		929.641				929.641
Total Expenses	2	26,465,249	\$		\$	26,465,249	\$	22,213,290	\$		\$	22,213,290
Total Expenses	Ψ	20,403,243	Ψ		Ψ	20,400,240	Ψ	22,213,230	Ψ		Ψ	22,210,290
CHANGE IN NET ASSETS	\$	(391,468)	\$	707,291	\$	315,823	\$	1,942,885	\$	279,461	\$	2,222,346
Net Assets, Beginning of Year		19,590,563		1,442,189		21,032,752		17,647,678		1,162,728		18,810,406
NET ASSETS, END OF YEAR	\$	19,199,095	\$	2,149,480	\$	21,348,575	\$	19,590,563	\$	1,442,189	\$	21,032,752

THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

		M	anagement		
	Program Services		and General	undraising	2022 Total
	 Services		General	 undraising	 Total
Salaries and Wages	\$ 10,246,449	\$	1,518,212	\$ 455,151	\$ 12,219,812
Retirement	816,205		85,064	39,709	940,978
Employee Benefits	2,845,411		296,547	138,433	3,280,391
Payroll Taxes	594,528		92,195	14,285	701,008
Stipends	718,821		8,150	1,500	728,471
Professional Fees	477,147		244,898	186,219	908,264
Supplies	640,010		111,265	61,861	813,136
Telephone	61,530		27,270	1,889	90,689
Postage	10,978		834	43,689	55,501
Printing	31,351		173	68,868	100,392
Occupancy	718,522		133,643	30,737	882,902
Equipment Rental and Maintenance	298,476		68,526	3,628	370,630
Depreciation	1,815,409		46,901		1,862,310
Travel	111,478		61,261	17,542	190,281
Conferences, Conventions and Meetings	43,859		18,365		62,224
Graduation Materials	20,731		286		21,017
Awards	12,370		25,408		37,778
Food	495,669				495,669
Promotions	43,013		9,033	441	52,487
International Student Program	12,593				12,593
Capital Outlay	153,683		22,095	845	176,623
Recruitment	8,384		4,993		13,377
Write-Off	67,942				67,942
Student Aid	579,828				579,828
Interest Expense			741,233		741,233
Insurance	8,962		181,673		190,635
Membership Dues	61,895		9,812	1,322	73,029
Donations	329,992		10,362	1,362	341,716
School Events				9,575	9,575
Field Trips	7,258				7,258
Student Housing Expenses	3,928				3,928
Meals and Entertainment	41,656		140,522	38,546	220,724
Sports Fees	156,883				156,883
Testing	22,535				22,535
Other Expense	 2,624		30,806	 	 33,430
TOTALS	\$ 21,460,120	\$	3,889,527	\$ 1,115,602	\$ 26,465,249

THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

		Program Services	M	anagement and General	Fu	ındraising		2021 Total
Salaries and Wages	\$	8,896,821	\$	1,442,050	\$	442,043	\$	10,780,914
Retirement	*	655,521	*	111,769	*	43,336	*	810,626
Employee Benefits		2,478,083		217,262		124,407		2,819,752
Payroll Taxes		530,933		66,676		13,342		610,951
Stipends		520,112		3,375		1,500		524,987
Professional Fees		257,242		238,593		74,700		570,535
Supplies		743,650		148,699		48,267		940,616
Telephone		47,927		46,606		1,300		95,833
Postage		6,752		693		19,247		26,692
Printing		8,023		1,136		53,637		62,796
Occupancy		520,242		141,122		31,490		692,854
Equipment Rental and Maintenance		231,028		6,206		1,222		238,456
Depreciation		1,635,155		161,315				1,796,470
Travel		52,153		20,948		15,979		89,080
Conferences, Conventions and Meetings		20,370		19,658		10,575		40,028
Graduation Materials		22,927		15,000				22,927
Awards		8,642		18,966				27,608
Food		212,743		10,500				212,743
Promotions		31,561		5,835		8,291		45,687
International Student Program		21,173				0,201		21,173
Capital Outlay		13,252		7,902				21,154
Recruitment		150		545				695
Moving Fees		525						525
Write-Off		55,663						55,663
Student Aid		677,881						677,881
Interest Expense				635,640				635,640
Insurance		7,285		148,699				155,984
Membership Dues		45,242		6,487		2,224		53,953
Donations		20,709		6,684		2,961		30,354
School Events		20,700		0,004		13,769		13,769
Field Trips		361				10,700		361
Student Housing Expenses		1,025						1,025
Meals and Entertainment		15,203		32,580		31,926		79,709
Sports Fees		13,443		02,000		01,020		13,443
Testing		16,834						16,834
Other Expense		2,048		23,524				25,572
Caro. Experies		2,040		20,027				20,012
TOTALS	\$	17,770,679	\$	3,512,970	\$	929,641	\$	22,213,290

THE LUTHERAN HIGH SCHOOL ASSOCIATION OF GREATER MILWAUKEE AND AFFILIATE CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES Change in Net Assets Adjustments to Reconcile Change in Net Assets to	\$ 315,823	\$ 2,222,346
Net Cash Provided by Operating Activities Depreciation Forgiveness of Paycheck Protection Program Gain on Sale of Fixed Assets (Increase) Decrease in Accounts Receivable (Increase) Decrease in Pledges Receivable (Increase) Decrease in Other Asset (Increase) Decrease in Prepaid Expenses (Increase) Decrease in Credit Card Holding Increase (Decrease) in Accounts Payable Increase (Decrease) in Deferred Revenue	1,862,310 (2,857,500) (714,513) (111,452) 453,971 18,605 (135,236) 99,090 (76,519) (24,475)	1,796,470 (738,240) 167,292 60,472 18,055 278,194 397 (1,112,749) 439,121 47,811
Net Cash Provided by Operating Activities	\$ (1,169,896)	\$ 3,179,169
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of Fixed Assets Proceeds from Sale of Fixed Assets	\$ (1,942,896) 715,365	\$ (5,981,677) 999,045
Net Cash Used by Investing Activities	\$ (1,227,531)	\$ (4,982,632)
CASH FLOWS FROM FINANCING ACTIVITIES Payments on Mortgages Payments on LCEF Loans Proceeds from LCEF Loans	\$ (469,345) (901,727)	\$ (2,891,990) 4,861,133
Net Cash (Used) Provided by Financing Activities	\$ (1,371,072)	\$ 1,969,143
Net Increase in Cash and Cash Equivalents	\$ (3,768,499)	\$ 165,680
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	 5,514,702	 5,349,022
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 1,746,203	\$ 5,514,702
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Interest Paid	\$ 741,233	\$ 635,640

NOTE A - Summary of Significant Accounting Policies

Association

The Lutheran High School Association of Greater Milwaukee and Affiliate (Association) is a group of premier schools dedicated to sharing Jesus, shaping lives and developing leaders; built on Jesus Christ and His Word, ensuring exceptional experiences in four pillars of focus: Spiritual Growth, Academics, Athletics, and the Arts.

Consolidated Financial Statements

The consolidated financial statements include the accounts of Lutheran High School Association of Greater Milwaukee and Spartan Development, LLC. The Association owns a 56% controlling interest in Spartan Development, LLC. The minority share is owned by Burow Holdings, LLC. Certain transactions between the entities have been eliminated for financial statement presentation.

Lightning Holdings, Inc.

A parcel of land at Lake Country Lutheran High School to the east of Campus Drive totaling 16.9 Acres to be developed for multi-family luxury apartments (LOT 2 OF CSM 10497) was contributed to Lightning Development, LLC on November 18, 2020, for a value of \$1,300,000 granting an 18.45% ownership interest in Lightning Development, LLC. In order to preserve the non-profit status of the Association as well as for proper unrelated business tax considerations of investment in a for-profit multi-family housing development, the Association's ownership interest in Lightning Development, LLC was assigned by the Association to a newly created holding company, Lightning Holdings, Inc. The Association is the sole shareholder of Lightning Holdings, Inc. The Board of Lightning Holdings Inc. consists of three (3) independent members with any new member requiring approval of the Association. As part of the agreement with Lightning Development, LLC, Lightning Holdings, Inc. shall receive a preferred guaranteed minimum rate of return on investment of at least 10% annually to be paid upon completion of a rent stabilization period. Rent Stabilization was achieved in May 2022. The Organization earned 6% on Contributed Capital prior to stabilization and 10% after. As of June 30, 2022 and 2021, Lightning Holdings has accrued \$135,995, and \$-0-, of rental income from investment. Future returns of 594,028 to be collected in future years consists of: \$131,806 in 2023, \$132,167 in 2024, \$131,806 in 2025, 131,806 in 2026 and \$66,443 in 2027.

Minority Interest

The Association owns a 56% controlling interest in Spartan Development, LLC. The minority share is owned by Burow Holdings, LLC. All significant intercompany transactions and accounts are eliminated.

Accounting Method

The accompanying consolidated financial statements of The Lutheran High School Association of Greater Milwaukee have been prepared on the accrual basis of accounting.

Basis of Presentation

The Association reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, and net assets with donor restrictions.

Deferred Revenue

Deferred revenue consists of tuition and other revenue that has been prepaid for the 2022 - 2023 year.

NOTE A - Summary of Significant Accounting Policies (continued)

Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Expenses

The Association allocates costs based on their functional and natural classification in the statement of functional expenses. Program costs are those associated with carrying out the mission of the Association; management costs are those for management of the Association including accounting, office expense, human resources, budgeting or board of directors costs; and fundraising costs are those attributed to the solicitation of contributions. Whenever possible, the Association allocates costs directly to program, management or fundraising. The cost of individuals that participate in more than one function are allocated to each function based on that individual's time in each function. Other costs that relate to more than one function are allocated based on their estimated share in each function.

Contributions and Grant Revenue

Contributions received and unconditional promises to give are measured at fair value and are reported as increases in net assets. Contributions are considered available for the Association's general operations and included in net assets without donor restrictions unless specifically restricted by a donor. A restricted contribution is reported in revenue and net assets without donor restrictions when the restriction is met within the same reporting period as the contribution is received. Contributions received restricted for a purpose not yet met or to support a future period are included in net assets with donor restrictions. When a donor restriction from a prior year expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Conditional contributions are not recognized as revenue until they become unconditional. A conditional contribution is one that has both a barrier that must be overcome and an agreement requiring advance payment to be returned or future payment not to be obligated if the barrier is not overcome.

Net assets restricted for acquisition of building or equipment are reported as net assets with donor restrictions until the specified asset is placed in service when the net assets are released to net assets without donor restrictions.

When a donor requires the investment of a contribution and restricts the use of investment income, the investment income is reported as net assets with donor restrictions until appropriated for the designated time or use when the net assets are released to net assets without donor restrictions.

Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Donated services are recognized as contributions if the services create or enhance nonfinancial assets or the services require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Association. Accordingly, the value of contributed time that does not meet these requirements has not been determined and is not reflected in the accompanying consolidated financial statements.

NOTE A - Summary of Significant Accounting Policies (continued)

Government Grants and Contract Revenue

Government grants and contract revenue are recognized when earned. Revenue is earned when eligible expenditures, as defined in each grant, contract or other allowable cost manual, are made. Any cash received for revenue not yet earned is considered to be deferred revenue. Revenue earned but not yet paid to the Association is included in grants receivable. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such review reduces expenditures allowable under these grants or contracts, the Association records the disallowance at the time the final assessment is made. Management believes that disallowances, if any, would not have a significant effect on the consolidated financial statements.

Agency Accounts and Student Activities

The cash of auxiliary groups and student organizations is included on the consolidated financial statements of The Lutheran High School Association of Greater Milwaukee and Affiliate. The groups and student organizations' cash is included in the cash of the Association. Additionally, the revenue and expenses are also included in the Association's consolidated financial statements as these activities are now under the control of the Association.

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents include all highly liquid debt instruments with original maturities of three months or less. The cash equivalents of investments are included in the total of investments.

Fixed Assets

Fixed assets are recorded at cost. Depreciation is provided over the estimated useful lives of the assets using the straight-line method. The Association capitalizes assets with an original cost of \$5,000 or greater.

NOTE B - Accounting Change and Future Pronouncements

Accounting Change

The Association's financial statements have changed to adopt the *Accounting Standards Update 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958),* and all subsequently issued accounting updates issued to clarify the standards. The updates are effective for the year ended June 30, 2022. The amendments in this update are required and provide new presentation and disclosure requirements about contributed nonfinancial assets to nonprofits, including additional disclosure requirements for recognized contributed services. Contributed nonfinancial assets are required to be reported as a separate line in the statement of activities. A financial statement note is required to provide disaggregated contributed nonfinancial assets by category including: the type of contributed nonfinancial asset; qualitative information about the monetization or utilization of the nonfinancial assets; the policy about the monetization or utilization of nonfinancial assets; a description of restrictions, valuation, and the market used to determine the fair value. The amendments, required to be presented retrospectively to all periods presented, do not change the recognition and measurement requirements for those assets.

The adoption of the new standard did not result in a material impact to the Association's financial statements.

NOTE B - Accounting Change and Future Pronouncements (continued)

Future Pronouncements

Accounting Standards Update 2016-02, Leases (Topic 842) will be effective for fiscal years beginning after December 15, 2021. This update requires the recognition of lease assets and lease liabilities on the statement of financial position measured at the present value of lease payments and requires disclosure of key information about the leasing arrangements.

Accounting Standards Update 2020-08, Receivables – Nonrefundable Fees and Other Costs (Topic 310-20) will be effective for fiscal years beginning after December 15, 2021. The amendments in this update represent changes to clarify the codification. An organization shall apply the amendment prospectively. This amendment impacts the effective yield of an existing individual callable debt security.

Accounting Standards Update 2016-13, Financial Instruments - Credit Losses (Topic 326) will be effective for fiscal years beginning after December 15, 2022. The main objective of this update is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in this update replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates, including exploring more forward-looking alternatives.

NOTE C - Concentration of Risk

The Association maintains its cash balances at two financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2022 and 2021, the Association's uninsured cash balances totaled \$1,312,908 and \$4,966,204, respectively.

NOTE D - Liquidity

The Association has financial assets available to meet cash needs for general expenditure consisting of the following:

	<u>2022</u>	<u>2021</u>
Cash and Cash Equivalents Accounts Receivable	\$1,746,203 595.334	\$5,514,702 485,709
Pledges Receivable	534,530	524,036
Available for Use	<u>\$2,876,067</u>	\$6,254,447

Financial assets of \$2,149,480 are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date. The accounts and pledges receivable are subject to implied time restrictions but are expected to be collected within one year. The Association structures its financial assets to be available as its general expenditures, liabilities, and other obligations become due. As more fully described in Note H, the Association also has committed lines of credit in the amount of \$1,500,000, which it could draw upon in the event of an unanticipated liquidity need.

NOTE E - Accounts Receivable - Net

Accounts receivable - net consists of the following as of June 30, 2022 and 2021:

Source	<u>2022</u>	<u>2021</u>
Tuition Partnership Other School Donations and Activities from Foundation 3in1 Thrift Store Triun3 Burow Holdings, LLC Lightning Holdings, Inc. Cooperative Educational Service Agency No. 6 We Play for Him Allowance for Uncollectible Accounts	\$ 738,049 17,626 6,737 81,083 181,405 89,857 108,624 141,658 (608,300)	\$ 686,185 43,999 635 154,004 179,578 25,623 72,643 5,647 39,773 57,600 (616,400)
Net Accounts Receivable	<u>\$ 756,739</u>	<u>\$ 645,287</u>
	2022	<u>2021</u>
Current Gross Accounts Receivable Long-Term Gross Accounts Receivable	\$1,203,634 <u>161,405</u>	\$1,102,109 <u>159,578</u>
Total Accounts Receivable	\$1,365,039	\$1,261,687
Less: Allowance for Doubtful Accounts	(608,300)	(616,400)
Total Net Accounts Receivable	\$ 756,739	\$ 645,287

NOTE F - Net Pledges Receivable

Net pledges receivable consists of the following as of June 30, 2022 and 2021:

	2022	<u>2021</u>
Current Gross Pledges Receivable Long-Term Gross Pledges Receivable Total Pledges Receivable Less: Allowance for Doubtful Accounts	\$ 534,530 <u>233,250</u> \$ 767,780 <u>(185,671)</u>	\$ 524,036
Total Net Pledges Receivable	\$ 582,10 <u>9</u>	\$1,036,081

Gross pledges receivable are expected to be collected as follows:

In the Year Ending June 30,	<u>Amount</u>
2023	\$534,530
2024	163,250
2025	70,000
Total Gross Pledges Receivable	<u>\$767,780</u>

NOTE G - Officer Housing Advance

The Association entered into an employment agreement with an officer of the Association. The terms of this agreement provide for an advance in the amount of \$200,000 for the purpose of housing assistance. Starting April 1, 2019, the advance requires monthly interest and principal repayments with a maturity on April 1, 2029. The monthly payments are forgiven and recognized as compensation for each month the officer remains employed. If the officer is no longer employed by the Association, the advance then becomes payable by the officer for the remaining duration of the ten-year agreement. The advance is secured by the officer's home. The balance on the advance at June 30, 2022 and 2021, was \$141,266 and \$159,870, respectively. The interest rate on the advance is 3%. Interest on the advance as of June 30, 2022 and 2021, was \$4,542 and \$5,091, respectively.

Future principal payments to be received are as follows:

<u>Year</u>	<u>Amount</u>
2023 2024 2025 2026 2027 Thereafter	\$ 19,171 19,745 20,354 20,973 21,611 39,412
Total Future Payments	\$141,26 <u>6</u>

NOTE H - Line of Credit

The Association has a \$1,500,000 revolving line of credit bearing a variable rate, which was 4.375%, which matures on September 28, 2022. As of June 30, 2022 and June 30, 2021, the line of credit did not have an outstanding balance. The line of credit is secured by the Association's real estate.

NOTE I - Mortgages Payable

The Association entered into a long-term mortgage loan commitment for \$15,000,000. The loan requires monthly interest only payments beginning on October 30, 2015, and continuing through September 30, 2017. Starting October 30, 2017, the loan requires monthly interest and principal payments with the loan maturity on September 30, 2035. Payments are due monthly for 20 years with a final balloon payment while the loan is amortized over 30 years. The loan is secured by the Association's real estate. The balance of the mortgage at June 30, 2022 and June 30, 2021, was \$13,143,709 and \$13,530,108, respectively. The interest rate at June 30, 2022, was 3.125%.

The Association entered into a long-term construction mortgage loan commitment for the purpose of an expansion at Lake Country Lutheran High School. The loan has an available principal amount of \$3,674,100 of which \$-0- and \$901,727, respectively had been drawn as of June 30, 2022 and June 30, 2021. The loan was fully paid off on December 7, 2021.

The Affiliate entered into a long-term mortgage loan commitment for \$7,862,062 in November 2019, for the purpose of a student housing development at Martin Luther High School. The balance of the loan was \$7,779,116 and \$7,862,062 as of June 30, 2022 and 2021, respectively. The loan carries a variable interest rate. The interest rate as of June 30, 2022 and 2021, was 3.80% and 4.05%, respectively. The loan is set to mature on November 21, 2051. The loan is secured by the Association's real estate.

Interest expense for the years ended June 30, 2022 and 2021, was \$741,233 and \$635,640, respectively.

Future principal payments are as follows:

<u>Year</u>	<u>Amount</u>
2023 2024 2025 2026 2027 Thereafter	\$ 537,978 556,054 574,742 594,064 614,041 18,045,946
Total Future Payments	<u>\$20,922,825</u>

NOTE J - CARES Act Paycheck Protection Program Loan

The Association received a CARES Act Paycheck Protection Program (PPP) Loan on April 16, 2020, in the amount of \$2,857,500. As of June 30, 2022 and 2021, the interest rate was 1% and 1%, respectively. The balance of the loan as of June 30, 2022 and 2021, was \$-0- and \$2,857,500, respectively. The principal and interest on the loan was fully forgiven on August 23, 2021, since the Association acted in accordance with the guidelines of the Small Business Administration.

In addition, the Association has deferred payroll taxes. Deferred payroll taxes as of June 30, 2022 and 2021, are \$156,003 and \$313,107 respectively. This amount is required to be paid by December 31, 2022.

NOTE K - Revenue From Contracts with Customers

Tuition and Fees Revenue

Tuition revenue is reported at the amount that reflects the consideration to which the Association expects to be entitled in exchange for tuition services. The Association bills the student's family for tuition at the beginning of the semester the services will be provided. Revenue is recognized as the performance obligations are satisfied. Performance obligations are considered to be satisfied over the time period the services are performed.

Beginning Deferred Revenue	\$ 1,291,091
Revenue Recognized From Prior Year Deferred	(1,291,091)
New Fee Revenue Collected	19,019,840
Revenue Recognized on Tuition and Fees	(17,768,208)
Ending Deferred	<u>\$ 1,251,632</u>

Student Activity Fees

The Association requests annual activity fees from students for sports, classes, and other activities. The fees are recorded as revenue at the point in time when the fee is used for a specific purpose. Activity fee revenue is reported at the amount that reflects the consideration to which the Association expects to be entitled in exchange for the student activity fees. Total revenue from student activity fees for the years ended June 30, 2022 and 2021, was \$178,711 and \$170,742, respectively.

Elementary Band and International Student Program Fees

The Association collects revenue from individuals seeking to participate in the elementary band program and international student program. Revenue is recognized as it is earned as collected and subsequently no deferred amounts have been recorded. Revenue for these programs are reported at the amount that reflects the consideration to which the Association expects to be entitled in exchange for the access to these programs. Total revenue from elementary band and international student program fees for the years ended June 30, 2022 and 2021, was \$301,801 and \$199,011, respectively.

NOTE K - Revenue From Contracts with Customers (continued)

Food Sales

The Association requests money from students for lunch and other food services. The fees are recorded as revenue at the point in time when the money is collected. Food sales revenue is reported at the amount that reflects the consideration to which the Association expects to be entitled in exchange for the food sales fees. Total revenue from food sales for the years ended June 30, 2022 and 2021, was \$742,279 and \$368,132, respectively.

Rental Income

The Association leases space to other organizations in the buildings that it owns. Rental income is reported at the amount that reflects the consideration to which the Association expects to be entitled in exchange for providing the use of the Association's property. Rental income for the years ended June 30, 2022 and 2021, totaled \$164,265 and \$117,901, respectively. The Association, receives monthly payments between \$310 and \$1,842.

Beginning Deferred Revenue	\$	6,400
Revenue Recognized on Prior Year Deferred		(6,400)
New Rental Revenue Collected		157,865
Revenue Recognized on Rental Income	_(^	<u>157,865</u>)
Ending Deferred	\$	

Supply Chain Assistance

The Association received a one-time payment that was distributed to assist schools with milk and fresh vegetable purchases.

Beginning Deferred Revenue	\$
Supply Chain Assistance Revenue Received	21,384
Revenue Recognized on Rental Income	
Ending Deferred	<u>\$ 21,384</u>

NOTE L - Operating Leases

The Association leased 13 copiers in fiscal year 2022 with monthly payments totaling \$5,980. The lease expense for the years ended June 30, 2022 and 2021, totaled \$71,761 and \$46,485, respectively.

The Association leased four postage meters with monthly payments totaling \$700 in fiscal year 2022. The lease expense for the years ended June 30, 2022 and 2021, totaled \$8,401 and \$6,694 respectively.

The Association leased two vehicles with monthly payments totaling \$655 in fiscal year 2022. The lease expense for the years ended June 30, 2022 and 2021, totaled \$7,854 and \$5,222, respectively.

In July 2020, the Association signed into a lease for cubicles and office furniture with monthly payments totaling \$712. The lease expense for the years ended June 30, 2022 and 2021, totaled \$8,545 and \$8,545, respectively.

NOTE L - Operating Leases (continued)

In July 2016, the Association signed a lease and sublease agreement for additional office space. The sublease began September 1, 2016, and continues through March 31, 2025. Rent expense for the years ended June 30, 2022 and 2021, totaled \$80,469 and \$79,760, respectively.

The Association signed a lease with Spartan Development LLC to occupy the second, third and basement floors of the Spartan Condominium. The lease began on August 12, 2020, and ends on July 1, 2035. Rent expense for the years ended June 30, 2022 and 2021, totaled \$441,900 and \$378,000, respectively. All transactions are eliminated with this lease.

In June 2021, the Association signed into a lease to occupy and operate a school. The lease began on July 1, 2021, and ends on July 1, 2024. Rent expense for the years ended June 30, 2022 and 2021, totaled \$15,428 and \$-0-, respectively.

Future payments are as follows:

<u>Year</u>	<u>Amount</u>
2023	\$ 656,274
2024	666,270
2025	615,430
2026 2027	549,569 520,189
Thereafter	4,486,102
Total Future Payments	\$7,493,834
Total Future Fayinents	$\frac{\Psi I}{T}$

NOTE M - Deferred Revenue

Deferred revenue consists of the following at June 30, 2022 and 2021:

<u>Source</u>	<u>2022</u>	<u>2021</u>
Tuition Supply Chain Assistance	\$1,251,632 21,384	\$1,291,091
Rental Income		6,400
Total	<u>\$1,273,016</u>	<u>\$1,297,491</u>

NOTE N - Long-Term Accrued Payroll

Long-term accrued payroll consists of banked benefit days and paid time off accrual. The value of banked benefit days and paid time off accrual was \$612,930 and \$582,880 at June 30, 2022 and 2021, respectively. In addition, the Association has \$156,003 and \$313,107 of deferred payroll taxes as discussed in Note J as of June 30, 2022 and 2021, respectively.

As of June 30, 2022 and 2021, the banked benefit days account contains a present value discount of \$75,202 which was calculated based on the expected age of retirement for beneficiaries, the expected rate of growth in Medicare Part B, and a net present value rate of 3.125% and 3.125%, respectively.

NOTE O - Net Assets With Donor Restrictions

The Association had \$582,109 of time and purpose net assets with donor restrictions and \$1,567,372 of purpose net assets with donor restrictions, which consists of the following:

Source	<u>2022</u>	<u>2021</u>
Pledges Receivable	\$ 582,109	\$1,036,081
Milwaukee Lutheran Free Enterprise	494,651	136,519
Milwaukee Lutheran School Donations	152,501	94,775
Lake Country Lutheran School Donations	109,061	61,385
Lake Country Lutheran Multi-Purpose Stage	501,145	
Milwaukee Lutheran Class Room 230	80,923	
Martin Luther Library	109,215	
Martin Luther School Donations	54,411	
Milwaukee Lutheran Scholarships	65,465	113,429
Total Net Assets With Donor Restrictions	<u>\$2,149,481</u>	<u>\$1,442,189</u>

NOTE P - Ground Lease Asset

The Association signed a ground lease with Spartan Development, LLC to lease land to build a student residence. The lease period is 98 years after the date of completion of construction, which was August 12, 2020. The initial rent was \$1,100,000 capital contribution from Spartan Development, LLC. The yearly lease payment is \$1 per year. The value of the ground lease asset was \$1,100,000 and \$1,100,000 as of June 30, 2022 and 2021, respectively. The transactions are eliminated with this lease.

NOTE Q - In-Kind Donations

The Association utilized \$14,135 and \$39,977 of donated goods and services for various programs in the Association. The goods and services were valued using the fair market value given current market rates. The donated goods and services consisted of the following for the years ended June 30, 2022 and 2021:

Source	<u>2022</u>	<u>2021</u>
Classroom Supplies Auction	\$	\$ 18,829 1,000
Pavement Repairs-MLHS	7,000	
Entertainment Tickets-Assn Dugouts-LCHS	3,110 2,500	
Plants-Martin Luther Band Equipment-MLHS	1,275 250	 20,148
Total	<u>\$14,135</u>	<u>\$39,977</u>

NOTE R - COVID Funding

Congress has passed stimulus bills related to COVID funding. These bills included the following funding that was available to the schools:

The Emergency Assistance for Non-Public Schools (EANS) program was established in the Coronavirus Response and Relief Supplemental Appropriations Act, 2021 (CRRSA Act) to provide services or assistance to eligible non-public schools to address educational disruptions caused by COVID-19. The American Rescue Plan (ARP) Act continued the program with some changes. The private school did not receive services nor was it reimbursed for expenses under the EANS program. The school was reimbursed for certain expenses through the EANS program. The following chart provides information on these reimbursed expenses:

School Year	Amount	Amount Related to	Amount of	Included in	Reserve
	Reimbursed	K-12 Grade	Reimbursement	Financial	Balance
		Educational	Used for Fixed	Statements	Schedule
		Programming	Assets		
2021-22	271,279	271,279	{-0-}	Expense excluded from financial statements	N/A
2020-21	39.773	39,773	{-0-}	Expense excluded from financial statements	N/A

Total amounts of reimbursements by school are

School	<u>2022</u>	<u>2021</u>
Martin Luther High School Milwaukee Lutheran High School Lake Country Lutheran High School Mount Calvary Lutheran School	\$ 55,858 157,081 27,725 30,615	\$ 3,732 33,366 2,675
Total	\$271,279	\$39,773

Additionally, the school received services and assistance directly from a Cooperative Educational Service Agency (CESA) or contracted by a CESA. The expenses and revenues associated with these direct services are not reflected in the financial statements or PSCP Reserve Balance Schedule.

NOTE S - Retirement Plans

The Association participates in Concordia Retirement Plan which is a defined benefit plan operated by a related party, Concordia Plan Services. This plan includes the Concordia Retirement Plan (CRP) with Retiree Medical Supplement (RMS).

Employees are eligible for the plan if they are hired to work over 20 hours per week for more than five consecutive months. Pension benefits are based on years of service and compensation. Employees are vested in the retirement plan after five years. Employees are eligible to receive the RMS benefit upon retirement if he/she completed 15 years or more of credible service and the employee is either age 60 or older or the employee's age plus years of creditable service equals or exceeds 85. Concordia Plan Services determines the percentage of salary for eligible workers that the Association is required to pay into the plan which is based on years of tenure and age. Contributions for the defined benefit plan are intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future.

Newly enrollees to the CRP, who are non-faculty/non-LCMS called church workers are enrolled in the Account Option rather than the Traditional CRP. The Account Option provides a Retirement Cash Account (RCA) that vests after three (3) years. Employees receive compensation credits that are deposited into their RCA annually with amount of contribution based on years of service. The RCA is portable upon termination of employment once an employee is vested.

The Association also participates in Concordia Retirement Savings Plan (CRSP) which is a defined contribution plan. Employees are eligible to contribute to the plan if they are hired to work over 20 hours per week for more than five consecutive months. The Association matches 50% of an employee's contribution to the plan, not to exceed 1% of the employee's regular, annual compensation.

The total retirement expense for the Concordia Plans was \$940,978 and \$810,626 for the years ended June 30, 2022 and 2021, respectively. No amounts were due to/from Concordia Plan Services as of June 30, 2022 and June 30, 2021.

NOTE T - Rental Income

The Association leases space at the schools to other organizations in the buildings that it owns. Rental income for the year ended June 30, 2022 and 2021, totaled \$164,265 and \$117,901, respectively.

Future premium payments will consist of the following for the year ended June 30:

<u>Year</u>	<u>Amount</u>
2023 2024	\$29,295
Total Future Payments	\$33,015

NOTE T - Rental Income (continued)

Future premium payments for rental of the dormitory will consist of the following for the year ended June 30:

<u>Year</u>	<u>Amount</u>
2023 2024	\$ 634,498 739,759
2025	753,837
2026	768,185
2027	784,314
Thereafter	5,184,889
Total Future Payments	\$8,209,879

NOTE U - Related Party Transactions

The Association entered into an employment agreement with an individual that is a relative of the CEO.

The Association entered into an agreement with a company owned by the CFO where they share employees to perform services to benefit both parties. The company also rents cubicle space from the Association.

The Lutheran High School Association of Greater Milwaukee Foundation (the "Foundation") was created to support the charitable activities of the Association. Governance within the Foundation consists of nine (9) board members consisting of three (3) key employees of the Association (Chief Executive Officer, Chief Financial Officer, and the most senior member of Mission Advancement), three (3) members as appointed by the Association and up to six (6) other members as elected by the Foundation Board of Directors. The Association provides office facilities, management, event planning, record keeping, accounting services, and related overhead costs to the Foundation for which is it paid a management fee. The Foundation makes donations to the Association each year as approved by the Foundation Board primarily for the purpose of funding student aid, scholarships, and other costs associated with advancement efforts for the benefit of the Association. Each month, the Association invoices the Foundation. Total payments by the Foundation to the Association during the year ended June 30, 2022 and 2021, were \$351,592 and \$319,661 respectively. The Foundation receives all donations and passes them on to the Association if the donation is designated for a specific school in the Association. Total donations received by the Association from the Foundation during the year ended June 30, 2022 and 2021, were \$1,098,590 and \$2,178,430 respectively. Total amounts receivable from the Foundation at the year ended June 30, 2022 and 2021, were \$81,083 and \$150,004 respectively.

NOTE V - Income Taxes

The Association is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and is classified as other than a private foundation. Management has reviewed all tax positions taken in previous fiscal years and those expected to be taken in future fiscal years. As of June 30, 2022 and June 30, 2021, the Association had no amounts related to unrecognized income tax benefits and no amounts related to accrued interest and penalties. The Association does not anticipate any significant changes to unrecognized income tax benefits over the next year.

NOTE W - Subsequent Events

The Association has evaluated events and transactions occurring after June 30, 2022, through October 13, 2022, the date the consolidated financial statements are available to be issued, for possible adjustments to the consolidated financial statements or disclosures. The Association has determined that no subsequent events need to be disclosed.